



## Consolidated Financial Results for the Fiscal Year Ended March 31, 2021

14-May-2021

Company Name : <b>NID Co., Ltd.</b>	Listing : JASDAQ
Security Code : 2349	URL : <a href="https://www.nid.co.jp/">https://www.nid.co.jp/</a>
Representative : President Shuntaro Komori	
Contact : Director, Corporate Design Manager, Finance	Telephone : 81-8-3-6221-6811
Manager Hiroshi Kosuge	

### 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2021 (From April 1, 2020 to March 31, 2021)

(All figures are rounded down to the nearest million yen)

#### (1) Consolidated Operating Results (% of change from previous year)

	Net Sales		Operating Income		Ordinary Income		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FYE March 2021	17,684	△1.8	1,870	△3.6	2,138	△6.2	1,363	7.7
FYE March 2020	18,017	0.3	1,940	△2.2	2,279	5.1	1,266	△12.3

Note : Comprehensive income : FY3/21 1,833million yen (62.6%) FY3/20 1,127million yen (△24.8%)

	Net income per share	Diluted net income per share	ROE	ROA	Operating Income Margin
	Yen	Yen	%	%	%
FYE March 2021	120.09	—	9.5	10.8	10.6
FYE March 2020	111.53	—	9.6	12.2	10.8

#### (2) Consolidated Financial Position

	Total Assets	Total Net Assets	Equity Ratio	Net Assets per Share
	Million yen	Million yen	%	Yen
As of March 31, 2021	20,675	15,171	73.4	1,336.00
As of March 31, 2020	19,044	13,588	71.4	1,196.58

Note : Equity As of March 31, 2021 15,171million yen As of March 31, 2020 13,588million yen

#### (3) Consolidated Cash Flows

	Cash Flows from operating activities	Cash Flows from investment activities	Cash Flows from financing activities	Cash and cash equivalents at end of year
	Million yen	Million yen	Million yen	Million yen
FYE March 2021	2,123	354	△258	11,069
FYE March 2020	1,097	△873	△250	8,849

### 2. Dividend Information

Registry Date	Dividends Per Share					Total amount of cash dividends for the year	Dividends payout ratio (Consolidated)	Net Assets to Dividend Ratio (Consolidated)
	First quarter	Second quarter	Third quarter	Year End	Full Year			
FYE March 2020	—	—	—	22.00	22.00	249	19.7	1.9
FYE March 2021	—	—	—	22.00	22.00	249	18.3	1.7
FYE March 2022 (Forecasts)	—	—	—	22.00	22.00		20.8	

### 3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31,2022 (From April 1, 2021 to March 31, 2022)

	Net Sales		Operating Income		Ordinary Income		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
2Q FYE March 2022	8,440	△2.3	600	△14.2	725	△22.5	503	△19.1	44.30
FYE March 2022	17,800	0.7	1,600	△14.4	1,733	△18.9	1,202	△11.8	105.88

**\* Notes:**

(1) Changes in the scope of our consolidation, including changes in our subsidiaries : None

Consolidated subsidiaries : 0 added, 0 removed

(2) Changes in accounting methodology, procedures, and the way our figures are displayed in the creation of our Quarter consolidated financial statements.

- ① Changes arising from revisions in accounting standards : None
- ② Changes arising from other reasons : None
- ③ Changes in estimation related to financial statements : None
- ④ Re-statement of revisions : None

(3) Shares issued (Common stock)

Shares issued as of term end (including treasury stock)	As of March 31,2021	13,109,490	As of March 31, 2020	13,109,490
Treasury stock as of term end	As of March 31,2021	1,753,759	As of March 31, 2020	1,753,704
Average shares issued during term	FYE March 2021	11,355,734	FYE March 2020	11,355,786

\* This quarterly consolidated financial results are not subject to a quarterly review by a certified public accountant or an audit firm.

\*Regarding the appropriate use of our earnings projections and other notes.

All projections provided in this document are based on the most accurate information available at the time of this writing. However our actual results may differ from our projections due to various unforeseen reasons.

## 4. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

(Thousand yen)

	As of March 31, 2020	As of March 31, 2021
<b>Assets</b>		
Current assets		
Cash and deposits	8,965,663	11,131,189
Notes and accounts receivable - trade	3,503,045	3,045,401
Work in process	138,756	115,604
Other	182,289	160,395
<b>Total current assets</b>	<b>12,789,754</b>	<b>14,452,591</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures	397,685	389,024
Accumulated depreciation	△151,096	△170,268
Buildings and structures, net	246,589	218,755
Vehicles	31,632	40,822
Accumulated depreciation	△21,688	△19,895
Vehicles, net	9,943	20,926
Tools, furniture and fixtures	327,546	324,644
Accumulated depreciation	△219,971	△229,757
Tools, furniture and fixtures, net	107,575	94,886
Land	20,179	20,179
Leased assets	68,843	70,293
Accumulated depreciation	△37,831	△47,945
Leased assets, net	31,012	22,348
Construction in progress	—	7,809
<b>Total property, plant and equipment</b>	<b>415,299</b>	<b>384,906</b>
Intangible assets		
Software	93,946	170,362
Other	103,847	17,013
<b>Total intangible assets</b>	<b>197,793</b>	<b>187,375</b>
Investments and other assets		
Investment securities	4,076,669	4,378,732
Deferred tax assets	997,002	821,323
Guarantee deposits	349,332	326,597
Other	218,273	124,092
<b>Total investments and other assets</b>	<b>5,641,277</b>	<b>5,650,745</b>
<b>Total non-current assets</b>	<b>6,254,370</b>	<b>6,223,028</b>
<b>Total assets</b>	<b>19,044,125</b>	<b>20,675,620</b>

(Thousand yen)

	As of March 31, 2020	As of March 31, 2021
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	440,525	380,833
Accounts payable - other	295,308	307,877
Income taxes payable	358,432	347,182
Accrued consumption taxes	292,213	315,285
Provision for bonuses	913,842	936,336
Other	227,172	209,894
<b>Total current liabilities</b>	<b>2,527,494</b>	<b>2,497,408</b>
Non-current liabilities		
Retirement benefit liability	2,367,837	2,421,329
Provision for retirement benefits for directors (and other officers)	494,200	524,350
Asset retirement obligations	46,685	47,478
Other	19,853	13,770
<b>Total non-current liabilities</b>	<b>2,928,576</b>	<b>3,006,927</b>
<b>Total liabilities</b>	<b>5,456,070</b>	<b>5,504,336</b>
<b>Net assets</b>		
Shareholders' equity		
Share capital	653,352	653,352
Capital surplus	488,675	488,675
Retained earnings	13,309,760	14,423,667
Treasury shares	△1,227,333	△1,227,405
<b>Total shareholders' equity</b>	<b>13,224,454</b>	<b>14,338,289</b>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	343,180	815,506
Remeasurements of defined benefit plans	20,419	17,487
<b>Total accumulated other comprehensive income</b>	<b>363,600</b>	<b>832,993</b>
<b>Total net assets</b>	<b>13,588,054</b>	<b>15,171,283</b>
<b>Total liabilities and net assets</b>	<b>19,044,125</b>	<b>20,675,620</b>

**(2) Consolidated Statements of Income**

(Thousand yen)

	FYE March 31,2020	FYE March 31,2021
Net sales	18,017,074	17,684,827
Cost of sales	14,019,391	13,789,391
Gross profit	3,997,682	3,895,435
Selling, general and administrative expenses	2,057,323	2,024,845
Operating profit	1,940,359	1,870,590
Non-operating income		
Interest income	9,243	9,239
Dividend income	247,642	140,542
Gain on investments in investment partnerships	17,993	22,138
Gain on sale of investment securities	—	33,173
Insurance claim income	10,483	6,820
Subsidy income	53,704	59,199
Other	13,310	11,191
Total non-operating income	352,377	282,305
Non-operating expenses		
Interest expenses	1,470	953
Loss on sale of investment securities	1,360	—
investment partnership management fee	5,651	3,890
Taxes and dues	4,200	3,425
Commission expenses	—	4,143
Other	627	2,286
Total non-operating expenses	13,310	14,699
Ordinary profit	2,279,425	2,138,195
Extraordinary income		
Gain on sale of non-current assets	2,410	1,957
Total extraordinary income	2,410	1,957
Extraordinary losses		
Loss on retirement of non-current assets	10,065	13,769
Loss on valuation of investment securities	274,011	50,049
Loss on valuation of investments in capital	—	99,999
Office relocation expenses	2,752	14,278
Other	—	—
Total extraordinary losses	286,829	178,098
Profit before income taxes	1,995,006	1,962,054
Income taxes - current	706,372	627,410
Income taxes - deferred	22,112	△29,089
Total income taxes	728,484	598,320
Profit	1,266,522	1,363,734
Profit attributable to		
Profit attributable to owners of parent	1,266,522	1,363,734
Profit attributable to non-controlling interests	—	—
Other comprehensive income		
Valuation difference on available-for-sale securities	△148,322	472,325
Remeasurements of defined benefit plans, net of tax	9,200	△2,931
Total other comprehensive income	△139,122	469,393

**(2) Consolidated Statements of Income**

(Thousand yen)

	FYE March 31,2020	FYE March 31,2021
Comprehensive income	1,127,399	1,833,128
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,127,399	1,833,128
Comprehensive income attributable to non-controlling interests	—	—

**(3) Consolidated Statements of Changes in Shareholders' Equity**

Consolidated Financial Results for the Fiscal Year 2020 (From April 1, 2019 to March 31, 2020)

(Thousand yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	653,352	488,675	12,281,709	△1,227,333	12,196,404
Changes of items during period					
Dividends of surplus			△238,471		△238,471
Profit attributable to owners of parent			1,266,522		1,266,522
Purchase of treasury shares					
Net changes of items other than shareholders' equity					
Total changes of items during period	-	-	1,028,050	-	1,028,050
Balance at end of current period	653,352	488,675	13,309,760	△1,227,333	13,224,454

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	491,503	11,219	502,722	12,699,126
Changes of items during period				
Dividends of surplus				△238,471
Profit attributable to owners of parent				1,266,522
Purchase of treasury shares				
Net changes of items other than shareholders' equity	△148,322	9,200	△139,122	△139,122
Total changes of items during period	△148,322	9,200	△139,122	888,927
Balance at end of current period	343,180	20,419	363,600	13,588,054

## Consolidated Financial Results for the Fiscal Year 2021 (From April 1, 2020 to March 31, 2021)

(Thousand yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	653,352	488,675	13,309,760	△1,227,333	13,224,454
Changes of items during period					
Dividends of surplus			△249,827		△249,827
Profit attributable to owners of parent			1,363,734		1,363,734
Purchase of treasury shares				△71	△71
Net changes of items other than shareholders' equity					
Total changes of items during period	-	-	1,113,907	△71	1,113,835
Balance at end of current period	653,352	488,675	14,423,667	△1,227,405	14,338,289

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	343,180	20,419	363,600	13,588,054
Changes of items during period				
Dividends of surplus				△249,827
Profit attributable to owners of parent				1,363,734
Purchase of treasury shares				△71
Net changes of items other than shareholders' equity	472,325	△2,931	469,393	469,393
Total changes of items during period	472,325	△2,931	469,393	1,583,228
Balance at end of current period	815,506	17,487	832,993	15,171,283



**(4) Consolidated Statements of Cash Flows**

(Thousand yen)

FYE March 31,2020    FYE March 31,2021

Cash flows from operating activities		
Profit before income taxes	1,995,006	1,962,054
Depreciation	106,258	130,243
Increase (decrease) in retirement benefit liability	46,470	49,195
Increase (decrease) in provision for retirement benefits for directors (and other officers)	△132,350	30,150
Increase (decrease) in provision for bonuses	18,274	22,494
Interest and dividend income	△256,885	△149,782
Interest expenses	1,470	953
Loss (gain) on sale of investment securities	1,360	△33,173
Loss (gain) on valuation of investment securities	274,011	50,049
Loss on valuation of investments in capital	—	99,999
Loss (gain) on sale of property, plant and equipment	△2,410	△1,957
Loss on retirement of property, plant and equipment	2,513	12,640
Loss on retirement of intangible assets	8,568	1,233
Loss (gain) on investments in investment partnerships	△5,032	△29,820
Decrease (increase) in trade receivables	△385,345	457,644
Decrease (increase) in inventories	△15,820	23,260
Decrease (increase) in other current assets	△88,315	22,799
Decrease (increase) in other non-current assets	△273	91
Increase (decrease) in trade payables	46,873	△59,692
Increase (decrease) in accounts payable - other	△92,266	17,916
Increase (decrease) in accrued consumption taxes	120,304	23,072
Increase (decrease) in other current liabilities	△52,190	△19,667
Other, net	497	541
Subtotal	1,590,719	2,610,248
Interest and dividends received	257,838	148,929
Interest paid	△1,470	△953
Income taxes paid	△749,724	△634,300
Net cash provided by (used in) operating activities	1,097,363	2,123,924

**(4) Consolidated Statements of Cash Flows**

(Thousand yen)

	FYE March 31,2020	FYE March 31,2021
Cash flows from investing activities		
Payments into time deposits	△54,001	△1
Proceeds from withdrawal of time deposits	—	54,000
Purchase of investment securities	△931,620	△391,589
Payments for investments in capital	△100,000	—
Proceeds from sale and redemption of investment securities	502,139	755,459
Purchase of property, plant and equipment	△113,374	△58,367
Proceeds from sale of property, plant and equipment	4,533	2,204
Purchase of intangible assets	△153,566	△51,214
Proceeds from sale of intangible assets	—	1,750
Proceeds from distributions from investment partnerships	7,733	25,468
Payments of guarantee deposits	△42,424	—
Proceeds from refund of guarantee deposits	1,333	22,735
Purchase of insurance funds	△7,913	△7,913
Proceeds from maturity of insurance funds	16,925	2,003
Other, net	△3,700	—
Net cash provided by (used in) investing activities	△873,936	354,534
Cash flows from financing activities		
Proceeds from short-term borrowings	360,000	360,000
Repayments of short-term borrowings	△360,000	△360,000
Dividends paid	△238,297	△249,196
Purchase of treasury shares	-	△71
Other, net	△12,170	△9,504
Net cash provided by (used in) financing activities	△250,468	△258,772
Net increase (decrease) in cash and cash equivalents	△27,041	2,219,686
Cash and cash equivalents at beginning of period	8,876,942	8,849,901
Cash and cash equivalents at end of period	8,849,901	11,069,587