# **Consolidated Financial Results for the Third Quarter** Of Fiscal Year Ending March 31, 2022

4-Feb-2022

Company Name: NID Co., Ltd. **JASDAQ** Listing:

Security Code: 2349 URL: https://www.nid.co.jp/

Representative: President Shuntaro Komori

Director, Corporate Design Manager, Finance Contact: Telephone: 81-8-3-6221-6811

Manager Hiroshi Kosuge

1. Consolidated Financial Results for the nine months ended December 31, 2021 (from April 1, 2021 to March 31, 2022)

(All figures are rounded down to the nearest million yen)

| (1) Consolidated Op | erating Results |     |              |      |                 | (%   | of change from previ | ous year) |
|---------------------|-----------------|-----|--------------|------|-----------------|------|----------------------|-----------|
|                     | Net sales       |     | On anatima n | £t   | Ondinomima      | £.   | Profit attributal    | ble to    |
|                     | Net sales       |     | Operating p  | ront | Ordinary profit |      | owners of parent     |           |
| Nine months ended   | Million yen     | %   | Million yen  | %    | Million yen     | %    | Million yen          | %         |
| December 31,2021    | 13,159          | 1.4 | 1,574        | 21.4 | 1,770           | 17.2 | 1,176                | 9.2       |
| December 31,2020    | 12,981          | 1.1 | 1,297        | 8.0  | 1,511           | 11.2 | 1,077                | 18.6      |

Note : Comprehensive income For the Nine months ended December 31, 2021 : 1,083 million yen [ $\Delta$ 17.6%]

For the Nine months ended December 31, 2020: 1,315 million yen [9.8%]

|                   | Net income per share | Diluted net income per share |
|-------------------|----------------------|------------------------------|
| Nine months ended | Yen                  | Yen                          |
| December 31,2021  | 104.73               | _                            |
| December 31,2020  | 94.91                | _                            |

#### (2) Consolidated Financial Position

|                  | Total Assets | Total Net Assets | Equity-to-asset ratio | Net Assets per Share |
|------------------|--------------|------------------|-----------------------|----------------------|
| As of            | Million yen  | Million yen      | %                     | Yen                  |
| December 31,2021 | 21,204       | 15,644           | 73.8                  | 1,408.71             |
| March 31,2021    | 20,675       | 15,171           | 73.4                  | 1,336.00             |

Note: Equity As of December 31,2021 15,644million yen As of March 31, 2021 15,171 million yen

### 2. Dividend Information

|  | Annual dividends per share |                    |                   |                 |       |
|--|----------------------------|--------------------|-------------------|-----------------|-------|
| Registry Date                                      | First quarter-end          | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
|  | Yen                        | Yen                | Yen               | Yen             | Yen   |
| Fiscal year ended                                  |                            |                    |                   | 22.00           | 22.00 |
| March 31, 2021                                     | _                          | _                  | _                 | 22.00           | 22.00 |
| Fiscal year ending                                 |                            |                    |                   |                 |       |
| March 31, 2022                                     | _                          | _                  | _                 |                 |       |
| Fiscal year ending<br>March 31, 2022<br>(Forecast) |                            |                    |                   | 23.00           | 23.00 |

Note: Revisions to the forecast of cash dividends most recently announced: : Yes

3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31,2022 (From April 1, 2021 to March 31, 2022)

| Net sales |             | Operating  | rofit Ordinary profit |     | Profit attributable to |     | Net income       |     |           |
|-----------|-------------|------------|-----------------------|-----|------------------------|-----|------------------|-----|-----------|
|           | Net sale    | <b>5</b> 8 | Operating p           | лош | Ordinary profit        |     | owners of parent |     | per share |
|           | Million yen | %          | Million yen           | %   | Million yen            | %   | Million yen      | %   | Yen       |
| Full Year | 18,000      | 1.8        | 2,000                 | 6.9 | 2,200                  | 2.9 | 1,490            | 9.3 | 134.16    |

Note: Revisions to the latest projected consolidated results: Yes

#### \* Notes:

(1) Changes in the scope of our consolidation, including changes in our subsidiaries: None Consolidated subsidiaries: 0 added, 0 removed

(2) Application of simple accounting method : Yes

(3) Changes in accounting methodology, procedures, and the way our figures are displayed in the creation of our Quarter consolidated financial statements

① Changes arising from revisions in accounting standards: Yes

② Changes arising from other reasons: None

3 Changes in estimation related to financial statements : None

4 Re-statement of revisions: None

(4) Shares issued (Common stock)

| Shares issued as of term end      | As of Dogombor 21 2021 | 12 100 400 | As af March 21 2021  | 13,109,490 |
|-----------------------------------|------------------------|------------|----------------------|------------|
| (including treasury stock)        | As of December 31,2021 | 13,109,490 | As of March 31, 2021 | 13,109,490 |
| Treasury stock as of term end     | As of December 31,2021 | 2,003,759  | As of March 31, 2021 | 1,753,759  |
| Average shares issued during term | 3Q FYE March 2022      | 11,232,094 | 3Q FYE March 2021    | 11,355,736 |

<sup>\*</sup> This quarterly consolidated financial results are not subject to a quarterly review by a certified public accountant or an audit firm.

However our actual results may differ from our projections due to various unforeseen reasons.

<sup>\*</sup>Regarding the appropriate use of our earnings projections and other notes.

All projections provided in this document are based on the most accurate information available at the time of this writing.

# 4. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

|                                       |                      | (Thousand yen)          |
|---------------------------------------|----------------------|-------------------------|
|                                       | As of March 31, 2021 | As of December 31, 2021 |
| Assets                                |                      |                         |
| Current assets                        |                      |                         |
| Cash and deposits                     | 11,131,189           | 11,700,280              |
| Notes and accounts receivable - trade | 3,045,401            | 2,707,944               |
| Work in process                       | 115,604              | 423,953                 |
| Other                                 | 160,395              | 64,487                  |
| Total current assets                  | 14,452,591           | 14,896,666              |
| Non-current assets                    |                      |                         |
| Property, plant and equipment         | 384,906              | 353,646                 |
| Intangible assets                     | 187,375              | 164,208                 |
| Investments and other assets          |                      |                         |
| Investment securities                 | 4,378,732            | 4,441,355               |
| Deferred tax assets                   | 821,323              | 859,556                 |
| Guarantee deposits                    | 326,597              | 345,739                 |
| Other                                 | 124,092              | 142,938                 |
| Total investments and other assets    | 5,650,745            | 5,789,590               |
| Total non-current assets              | 6,223,028            | 6,307,445               |
| Total assets                          | 20,675,620           | 21,204,111              |

|  | As of March 31, 2021 | As of December 31, 2021 |
|--|----------------------|-------------------------|
| Liabilities  |                      |                         |
| Current liabilities  |                      |                         |
| Accounts payable - trade   | 380,833              | 444,431                 |
| Short-term borrowings  | -                    | 360,000                 |
| Accounts payable - other   | 307,877              | 454,434                 |
| Income taxes payable   | 347,182              | 283,796                 |
| Provision for bonuses  | 936,336              | 466,191                 |
| Other  | 525,180              | 573,172                 |
| Total current liabilities  | 2,497,408            | 2,582,026               |
| Non-current liabilities  |                      |                         |
| Retirement benefit liability   | 2,421,329            | 2,440,539               |
| Provision for retirement benefits for directors (and other officers) | 524,350              | 488,725                 |
| Asset retirement obligations   | 47,478               | 48,083                  |
| Other  | 13,770               | -                       |
| Total non-current liabilities  | 3,006,927            | 2,977,348               |
| Total liabilities  | 5,504,336            | 5,559,375               |
| Net assets   |                      |                         |
| Shareholders' equity   |                      |                         |
| Share capital  | 653,352              | 653,352                 |
| Capital surplus  | 488,675              | 488,675                 |
| Retained earnings  | 14,423,667           | 15,349,770              |
| Treasury shares  | △1,227,405           | △1,587,655              |
| Total shareholders' equity   | 14,338,289           | 14,904,142              |
| Accumulated other comprehensive income                               |                      |                         |
| Valuation difference on available-for-sale securities                | 815,506              | 725,557                 |
| Remeasurements of defined benefit plans                              | 17,487               | 15,036                  |
| Total accumulated other comprehensive income                         | 832,993              | 740,594                 |
| Total net assets   | 15,171,283           | 15,644,736              |
| Total liabilities and net assets                                     | 20,675,620           | 21,204,111              |

|  |                   | (Thousand ye      |
|--|-------------------|-------------------|
|  | Nine months ended | Nine months ended |
|  | December 31,2020  | December 31,2021  |
| Net sales  | 12,981,768        | 13,159,789        |
| Cost of sales  | 10,185,877        | 9,991,314         |
| Gross profit   | 2,795,891         | 3,168,474         |
| Selling, general and administrative expenses                   | 1,498,840         | 1,593,680         |
| Operating profit   | 1,297,051         | 1,574,793         |
| Non-operating income   |                   |                   |
| Interest income  | 6,136             | 7,885             |
| Dividend income  | 115,341           | 170,347           |
| Gain on sale of investment securities                          | 33,173            |                   |
| Subsidy income   | 34,914            | 19,287            |
| Other  | 35,052            | 17,309            |
| Total non-operating income                                     | 224,617           | 214,829           |
| Non-operating expenses   |                   |                   |
| Interest expenses  | 808               | 625               |
| investment partnership management fee                          | 3,599             | 3,169             |
| Taxes and dues   | 3,425             | 5,803             |
| Commission expenses  | 2,237             | 3,683             |
| Loss on cancellation of insurance policies                     | -                 | 5,33              |
| Other  | 336               | 13                |
| Total non-operating expenses                                   | 10,406            | 18,75             |
| Ordinary profit  | 1,511,262         | 1,770,869         |
| Extraordinary income   |                   |                   |
| Gain on sale of non-current assets                             | 346               | 999               |
| Total extraordinary income                                     | 346               | 999               |
| Extraordinary losses   |                   |                   |
| Loss on retirement of non-current assets                       | 7,504             | 4′                |
| Office relocation expenses                                     | 14,278            |                   |
| Total extraordinary losses                                     | 21,783            | 4′                |
| Profit before income taxes                                     | 1,489,825         | 1,771,82          |
| Income taxes   | 412,090           | 595,464           |
| Profit   | 1,077,735         | 1,176,35          |
| Profit attributable to   |                   |                   |
| Profit attributable to owners of parent                        | 1,077,735         | 1,176,35          |
| Profit attributable to non-controlling interests               | -                 |                   |
| Other comprehensive income                                     |                   |                   |
| Valuation difference on available-for-sale securities          | 238,179           | △89,94            |
| Remeasurements of defined benefit plans, net of tax            | △757              | △2,450            |
| Total other comprehensive income                               | 237,422           | △92,399           |
| Comprehensive income   | 1,315,157         | 1,083,95          |
| Comprehensive income attributable to                           |                   |                   |
| Comprehensive income attributable to owners of parent          | 1,315,157         | 1,083,957         |
| Comprehensive income attributable to non-controlling interests | -                 |                   |