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May 12, 2023

## Consolidated Financial Results for the Fiscal Year Ended March 31, 2023 (Under Japanese GAAP)

Company name: NID Co., Ltd.  
 Listing: Tokyo Stock Exchange  
 Securities code: 2349  
 URL: [http:// www.nid.co.jp/](http://www.nid.co.jp/)  
 Representative: Shuntaro Komori, President  
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 Telephone: +81-8-3-6221-6811  
 Scheduled date of annual general meeting of shareholders: June 27, 2023  
 Scheduled date to commence dividend payments: June 28, 2023  
 Scheduled date to file annual securities report: June 28, 2023  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results briefing: Yes

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the fiscal year ended March 31, 2023 (from April 1, 2022 to March 31, 2023)

#### (1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2023	20,449	12.0	2,544	14.3	2,742	11.2	2,210	35.5
March 31, 2022	18,251	3.2	2,226	19.0	2,466	15.4	1,631	19.6

Note: Comprehensive income For the fiscal year ended March 31, 2023: ¥2,065 million [34.1%]  
 For the fiscal year ended March 31, 2022: ¥1,539 million [△16.0%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2023	199.03	—	13.0	11.9	12.4
March 31, 2022	145.66	—	10.4	11.6	12.2

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2023	24,020	17,911	74.6	1,612.81
March 31, 2022	21,904	16,101	73.5	1,449.81

Reference: Equity  
 As of March 31, 2023: ¥17,911 million  
 As of March 31, 2022: ¥16,101 million

**(3) Consolidated cash flows**

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2023	2,086	△1,214	△267	12,387
March 31, 2022	1,650	△318	△617	11,783

**2. Cash dividends**

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2022	—	—	—	23.00	23.00	255	15.7	1.7
Fiscal year ended March 31, 2023	—	—	—	26.00	26.00	288	13.1	1.2
Fiscal year ending March 31, 2024 (Forecast)	—	—	—	27.00	27.00		17.0	

**3. Consolidated Financial Forecasts for the Fiscal Year Ending March 31, 2024 (From April 1, 2023 to March 31, 2024)**

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	10,040	5.9	940	△11.7	1,020	△11.8	710	△30.0	63.93
Full Year	21,000	2.7	2,400	△5.7	2,560	△6.7	1,760	△20.4	158.48

**\* Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2023	13,109,490 shares
As of March 31, 2022	13,109,490 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2023	2,003,853 shares
As of March 31, 2022	2,003,759 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2023	11,105,687 shares
Fiscal year ended March 31, 2022	11,200,936 shares

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

\* Proper use of earnings forecasts, and other special matters

All projections provided in this document are based on the most accurate information available at the time of this writing. However our actual results may differ from our projections due to various unforeseen reasons.

## 4. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
<b>Assets</b>		
Current assets		
Cash and deposits	11,845,184	13,049,487
Notes receivable - trade	138,825	99,824
Accounts receivable - trade	3,149,350	3,416,640
Work in process	254,149	147,453
Other	81,250	161,928
Total current assets	15,468,759	16,875,335
Non-current assets		
Property, plant and equipment		
Buildings and structures	400,870	411,097
Accumulated depreciation	△191,499	△217,934
Buildings and structures, net	209,370	193,163
Vehicles	35,602	36,156
Accumulated depreciation	△21,713	△24,343
Vehicles, net	13,888	11,812
Tools, furniture and fixtures	312,468	322,560
Accumulated depreciation	△221,531	△243,152
Tools, furniture and fixtures, net	90,937	79,408
Land	20,179	20,179
Leased assets	68,813	75,080
Accumulated depreciation	△51,420	△50,826
Leased assets, net	17,393	24,254
Total property, plant and equipment	351,770	328,817
Intangible assets		
Goodwill	—	231,135
Software	140,263	102,691
Other	21,327	12,082
Total intangible assets	161,591	345,908
Investments and other assets		
Investment securities	4,560,544	4,992,906
Deferred tax assets	871,742	968,446
Guarantee deposits	345,739	354,127
Other	144,227	154,465
Total investments and other assets	5,922,253	6,469,944
Total non-current assets	6,435,615	7,144,670
Total assets	21,904,375	24,020,006

(Thousands of yen)

	As of March 31, 2022	As of March 31, 2023
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	469,479	587,392
Accounts payable - other	465,463	350,464
Income taxes payable	506,938	568,346
Accrued consumption taxes	217,248	308,823
Advances received	684	1,155
Provision for bonuses	922,888	931,757
Other	218,401	254,655
Total current liabilities	2,801,102	3,002,594
Non-current liabilities		
Retirement benefit liability	2,448,765	2,484,080
Provision for retirement benefits for directors (and other officers)	496,750	556,987
Asset retirement obligations	48,285	49,109
Other	8,294	16,001
Total non-current liabilities	3,002,095	3,106,178
Total liabilities	5,803,198	6,108,773
<b>Net assets</b>		
Shareholders' equity		
Share capital	653,352	653,352
Capital surplus	488,675	488,675
Retained earnings	15,805,353	17,760,317
Treasury shares	△1,587,655	△1,587,797
Total shareholders' equity	15,359,725	17,314,547
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	728,413	584,855
Remeasurements of defined benefit plans	13,037	11,830
Total accumulated other comprehensive income	741,451	596,685
Total net assets	16,101,177	17,911,232
Total liabilities and net assets	21,904,375	24,020,006

**(2) Consolidated Statements of Income**

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Net sales	18,251,712	20,449,245
Cost of sales	13,870,626	15,641,590
Gross profit	4,381,086	4,807,654
Selling, general and administrative expenses	2,155,072	2,263,058
Operating profit	2,226,014	2,544,596
Non-operating income		
Interest income	11,311	11,210
Dividend income	197,609	145,303
Gain on investments in investment partnerships	—	4,975
Gain on sale of investment securities	—	13,067
Insurance claim income	10,772	5,797
Subsidy income	30,927	14,227
Other	9,746	11,989
Total non-operating income	260,367	206,570
Non-operating expenses		
Interest expenses	908	1,280
investment partnership management fee	3,297	2,371
Taxes and dues	6,206	3,215
Commission expenses	3,685	—
Loss on cancellation of insurance policies	5,337	—
Foreign exchange losses	32	1,199
Other	329	409
Total non-operating expenses	19,798	8,476
Ordinary profit	2,466,583	2,742,690
Extraordinary income		
Gain on sale of non-current assets	999	2,337
Gain on sale of investment securities	—	342,392
Gain on sale of investments in capital	—	99,999
Total extraordinary income	999	444,730
Extraordinary losses		
Loss on retirement of non-current assets	11,243	8,549
Loss on valuation of investment securities	32,551	—
Total extraordinary losses	43,794	8,549
Profit before income taxes	2,423,788	3,178,871
Income taxes - current	800,483	987,725
Income taxes - deferred	△8,206	△19,250
Total income taxes	792,276	968,475
Profit	1,631,511	2,210,396
Profit attributable to		
Profit attributable to owners of parent	1,631,511	2,210,396
Profit attributable to non-controlling interests	—	—
Other comprehensive income		
Valuation difference on available-for-sale securities	△87,092	△143,558
Remeasurements of defined benefit plans, net of tax	△4,449	△1,206
Total other comprehensive income	△91,542	△144,765
Comprehensive income	1,539,969	2,065,630
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,539,969	2,065,630
Comprehensive income attributable to non-controlling interests	—	—

**(3) Consolidated Statements of Changes in Shareholders' Equity**

Consolidated Financial Results for the Fiscal Year 2022 (From April 1, 2021 to March 31, 2022)

(Thousand yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	653,352	488,675	14,423,667	△1,227,405	14,338,289
Changes of items during period					
Dividends of surplus			△249,826		△249,826
Profit attributable to owners of parent			1,631,511		1,631,511
Purchase of treasury shares				△360,250	△360,250
Net changes of items other than shareholders' equity					
Total changes of items during period	-	-	1,381,685	△360,250	1,021,435
Balance at end of current period	653,352	488,675	15,805,353	△1,587,655	15,359,725

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	815,506	17,487	832,993	15,171,283
Changes of items during period				
Dividends of surplus				△249,826
Profit attributable to owners of parent				1,631,511
Purchase of treasury shares				△360,250
Net changes of items other than shareholders' equity	△87,092	△4,449	△91,542	△91,542
Total changes of items during period	△87,092	△4,449	△91,542	929,893
Balance at end of current period	728,413	13,037	741,451	16,101,177

Consolidated Financial Results for the Fiscal Year 2023 (From April 1, 2022 to March 31, 2023)

(Thousand yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	653,352	488,675	15,805,353	△1,587,655	15,359,725
Changes of items during period					
Dividends of surplus			△255,431		△255,431
Profit attributable to owners of parent			2,210,396		2,210,396
Purchase of treasury shares				△142	△142
Net changes of items other than shareholders' equity					
Total changes of items during period	-	-	1,954,964	△142	1,954,821
Balance at end of current period	653,352	488,675	17,760,317	△1,587,797	17,314,547

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	
Balance at beginning of current period	728,413	13,037	741,451	16,101,177
Changes of items during period				
Dividends of surplus				△255,431
Profit attributable to owners of parent				2,210,396
Purchase of treasury shares				△142
Net changes of items other than shareholders' equity	△143,558	△1,206	△144,765	△144,765
Total changes of items during period	△143,558	△1,206	△144,765	1,810,055
Balance at end of current period	584,855	11,830	596,685	17,911,232



**(4) Consolidated Statements of Cash Flows**

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
<b>Cash flows from operating activities</b>		
Profit before income taxes	2,423,788	3,178,871
Depreciation	120,170	115,869
Amortization of goodwill	—	12,146
Increase (decrease) in retirement benefit liability	20,799	33,440
Increase (decrease) in provision for retirement benefits for directors (and other officers)	△27,600	27,100
Increase (decrease) in provision for bonuses	△13,448	8,869
Interest and dividend income	△208,920	△156,514
Interest expenses	908	1,280
Loss (gain) on sale of investment securities	—	△355,459
Loss (gain) on sale of investments in capital	—	△99,999
Loss (gain) on valuation of investment securities	32,551	—
Loss (gain) on sale of property, plant and equipment	△999	△2,337
Loss on retirement of property, plant and equipment	105	48
Loss on retirement of intangible assets	11,112	8,500
Loss (gain) on investments in investment partnerships	2,026	2,671
Decrease (increase) in trade receivables	△242,774	△150,073
Decrease (increase) in inventories	△138,533	112,880
Decrease (increase) in other current assets	78,105	△69,533
Decrease (increase) in other non-current assets	△6,181	281
Increase (decrease) in trade payables	88,645	71,515
Increase (decrease) in accounts payable - other	26,275	△400
Increase (decrease) in accrued consumption taxes	△98,037	83,789
Increase (decrease) in other current liabilities	12,809	45,125
Other, net	6,110	3,930
Subtotal	2,086,916	2,872,000
Interest and dividends received	209,713	156,462
Interest paid	△908	△1,280
Income taxes paid	△645,339	△940,467
Net cash provided by (used in) operating activities	1,650,381	2,086,715
<b>Cash flows from investing activities</b>		
Payments into time deposits	△0	△0
Purchase of investment securities	△610,990	△1,269,160
Proceeds from sale and redemption of investment securities	390,892	843,497
Proceeds from sale of investments in capital	—	100,000
Purchase of shares of subsidiaries resulting in change in scope of consolidation	—	△849,459
Purchase of property, plant and equipment	△27,089	△23,190
Proceeds from sale of property, plant and equipment	1,000	2,337
Purchase of intangible assets	△39,645	△14,492
Purchase of golf club membership	△43,000	—
Payments of guarantee deposits	△19,142	—
Proceeds from refund of guarantee deposits	—	174
Purchase of insurance funds	△4,796	△4,172
Proceeds from maturity of insurance funds	33,842	—
Net cash provided by (used in) investing activities	△318,928	△1,214,467

(Thousands of yen)

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023
Cash flows from financing activities		
Proceeds from short-term borrowings	360,000	360,000
Repayments of short-term borrowings	△360,000	△360,000
Dividends paid	△249,762	△255,104
Purchase of treasury shares	△360,250	△142
Other, net	△7,681	△12,587
Net cash provided by (used in) financing activities	△617,694	△267,835
Net increase (decrease) in cash and cash equivalents	713,758	604,412
Cash and cash equivalents at beginning of period	11,069,587	11,783,346
Cash and cash equivalents at end of period	11,783,346	12,387,759